



CAMBRIA SOLUTIONS HONORED BY INC. MAGAZINE AS ONE OF CALIFORNIA'S 250 FASTEST-GROWING PRIVATE COMPANIES

Sacramento company ranks No. 195 on closely watched statewide list

SACRAMENTO, Calif., March 16, 2021 – Cambria Solutions Inc., an award-winning national technology and management consulting firm, is one of California's fastest-growing private companies based on annual revenue growth, according to an Inc. magazine report released today.

Sacramento-based Cambria Solutions – which helps governments deliver results better and faster, and with greater consistency – ranked No. 195 on Inc.'s list in California. Cambria Solutions was one of only four companies in the government services industry to make the list. Ten Sacramento-area based firms are on the California list.

Inc. crunched data for private companies in California to determine their percentage revenue growth between 2017 and 2019 for the statewide list – the period just before Covid and the pandemic-prompted recession.

"We're extremely proud to be recognized for our accomplishments and the role we play in the state – and the fifth-largest economy in the world," said Cambria Solutions CEO Robert Rodriguez, who founded the company in 2003.

Cambria Solutions is a national consulting firm specializing in designing and implementing innovative solutions that enable governments to improve services and client outcomes, especially in the health and human services sector. The company embraces a unique human focus for the quick adoption of solutions and long-term sustainability.

"Cambria Solutions' success centers on our first-rate teams and supporting their efforts to deliver the highest-quality service to our clients," said Suzanne Vitale, President of Cambria Solutions. "We continue to build something very special, from the company's culture to our custom solutions."

The company has a work force of more than 300 nationwide, and has expanded to Florida, Georgia, Louisiana, Mississippi, Washington state and Washington, D.C., in recent years.

"We've enjoyed much success in California, and we've been able to expand the company to other states with similar results," Rodriguez said. "We're always looking for new opportunities and meeting the often-changing needs of clients."

Inc. magazine's California list is modeled after its closely watched and much-anticipated Inc. 5000 list that has ranked the nation's fastest-growing private companies since 1982. Cambria Solutions has made the national Inc. list nine times, most recently at No. 2,632 in 2020.

The 250 private companies on the California list had an average growth rate of 535% between 2017 and 2019. Together, the companies had more than 40,000 employees and generated almost \$7 billion to the California economy in 2019, according to Inc.

"This list proves the power of companies in California, no matter the industry," said Scott Omelianuk, editor in chief of Inc. "The impressive revenues and growth rates prove the insight and diligence of CEOs, and that these businesses are here to stay."

For more information about Cambria Solutions, please visit cambriasolutions.com. The complete list of companies on the Inc. The Inc. California list is [available here](#).

About Cambria Solutions Inc.

Cambria Solutions is an information technology and management consulting firm based in Sacramento, Calif., with offices in Baton Rouge, La.; Jackson, Miss.; Los Angeles, Calif.; Olympia, Wash.; Tallahassee, Fla.; Atlanta, Ga; and Washington, D.C. Founded in 2003, Cambria Solutions builds solutions that feature ingenuity and a distinctively humanized approach. Since its founding, the company has experienced double-digit growth and has been recognized nine times by Inc. magazine as one of the nation's 5,000 fastest-growing private companies, most recently in 2020. In 2017, Cambria Solutions was recognized by *Silicon Review* as one of the "50 Smartest Companies of the Year" and was named California's Top IT Company of the Year in 2015 by LISTA, the Latinos in Information Sciences and Technology Association. For more information about Cambria Solutions, visit cambriasolutions.com.

Contacts:

Kristen Cater
Cambria Solutions
kcater@cambriasolutions.com
916-812-4615

Ron Trujillo
Halldin Public Relations
ron@halldinpr.com
559-289-8797 (cell)